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|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------------|----|----|----|---------|------|----------|------------|---------|-----|------|-----------|------------|---------|--------|
| MLS #                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Address | Subdivision | BR | FB | HB | WtrFrnt | SqFt | Yr Built | List Price | LP/SqFt | DOM | CDOM | Closed Dt | Sold Price | SP/SqFt | SP/LP% |

Listings: Active

|        |                   |                                |   |   |   |    |       |      |           |          |     |     |  |  |  |  |
|--------|-------------------|--------------------------------|---|---|---|----|-------|------|-----------|----------|-----|-----|--|--|--|--|
| 527636 | 822 S Castell     |                                | 2 | 1 | 0 | No | 1,140 | 1928 | \$425,000 | 372.81   | 57  | 57  |  |  |  |  |
| 507936 | 170 S Walnut      | Southwest New Braunfels BI 400 | 4 | 2 | 0 | No | 1,680 | 1950 | \$440,000 | 261.90   | 244 | 244 |  |  |  |  |
| 528245 | 420 Willow        | Schumann & Staats Add          | 2 | 2 | 0 | No | 2,082 | 1928 | \$479,000 | 230.07   | 44  | 44  |  |  |  |  |
| 510882 | 465 S Guenther    | Guinn Add BI 4059              | 2 | 1 | 1 | No | 1,460 | 1936 | \$545,000 | 373.29   | 225 | 225 |  |  |  |  |
| 499877 | 695 S Santa Clara | Schneider Add                  | 3 | 2 | 0 | No | 1,626 | 1948 | \$599,000 | 368.39   | 281 | 281 |  |  |  |  |
| 527890 | 274 S Sycamore    | Southwest New Braunfels        | 3 | 2 | 1 | No | 1,896 | 1928 | \$849,000 | 447.78   | 46  | 46  |  |  |  |  |
| Min    |                   |                                | 2 | 1 | 0 |    | 1,140 |      | \$425,000 | \$230.07 | 44  | 44  |  |  |  |  |
| Max    |                   |                                | 4 | 2 | 1 |    | 2,082 |      | \$849,000 | \$447.78 | 281 | 281 |  |  |  |  |
| Avg    |                   |                                | 3 | 2 | 0 |    | 1,647 |      | \$556,167 | \$342.37 | 150 | 150 |  |  |  |  |
| Med    |                   |                                | 3 | 2 | 0 |    | 1,653 |      | \$512,000 | \$370.60 | 141 | 141 |  |  |  |  |

Listings: Active Under Contract

|        |            |  |   |   |   |    |       |      |           |          |     |     |  |  |  |  |
|--------|------------|--|---|---|---|----|-------|------|-----------|----------|-----|-----|--|--|--|--|
| 520650 | 954 W Mill |  | 2 | 1 | 1 | No | 1,278 | 1910 | \$499,000 | 390.45   | 131 | 131 |  |  |  |  |
| Min    |            |  | 2 | 1 | 1 |    | 1,278 |      | \$499,000 | \$390.45 | 131 | 131 |  |  |  |  |
| Max    |            |  | 2 | 1 | 1 |    | 1,278 |      | \$499,000 | \$390.45 | 131 | 131 |  |  |  |  |
| Avg    |            |  | 2 | 1 | 1 |    | 1,278 |      | \$499,000 | \$390.45 | 131 | 131 |  |  |  |  |
| Med    |            |  | 2 | 1 | 1 |    | 1,278 |      | \$499,000 | \$390.45 | 131 | 131 |  |  |  |  |

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|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------------------------|-------------|----|----|-----------|-------|-----------|------------|-----------|-----|-----------|------------|------------|----------|---------|
| MLS #                                                                                                                                                                                                  | Address        | Subdivision                    | BR          | FB | HB | WtrFrnt   | SqFt  | Yr Built  | List Price | LP/SqFt   | DOM | CDOM      | Closed Dt  | Sold Price | SP/SqFt  | SP/LP%  |
| Listings: Closed                                                                                                                                                                                       |                |                                |             |    |    |           |       |           |            |           |     |           |            |            |          |         |
| 502768                                                                                                                                                                                                 | 571 Willow     | 458C601 WEST END 4             | 3           | 2  | 0  | No        | 1,579 | 1939      | \$465,000  | 294.49    | 80  | 80        | 08/02/2023 | \$465,000  | \$294.49 | 100.00% |
| 510295                                                                                                                                                                                                 | 1065 Lee       | Southwest New Braunfels BI 403 | 3           | 2  | 1  | No        | 1,596 | 1945      | \$549,000  | 343.98    | 97  | 97        | 09/07/2023 | \$469,000  | \$293.86 | 85.43%  |
| 486461                                                                                                                                                                                                 | 545 S Academy  | Jahn Add                       | 3           | 3  | 0  | No        | 1,680 | 1947      | \$575,000  | 342.26    | 365 | 407       | 10/09/2023 | \$534,000  | \$317.86 | 92.87%  |
| 521077                                                                                                                                                                                                 | 381 Tolle      |                                | 3           | 2  | 0  | No        | 1,635 | 1940      | \$549,000  | 335.78    | 34  | 34        | 10/31/2023 | \$572,000  | \$349.85 | 104.19% |
| Min                                                                                                                                                                                                    |                |                                | 3           | 2  | 0  |           | 1,579 |           | \$465,000  | \$294.49  | 34  | 34        |            | \$465,000  | \$293.86 | 85.43%  |
| Max                                                                                                                                                                                                    |                |                                | 3           | 3  | 1  |           | 1,680 |           | \$575,000  | \$343.98  | 365 | 407       |            | \$572,000  | \$349.85 | 104.19% |
| Avg                                                                                                                                                                                                    |                |                                | 3           | 2  | 0  |           | 1,623 |           | \$534,500  | \$329.13  | 144 | 155       |            | \$510,000  | \$314.02 | 95.62%  |
| Med                                                                                                                                                                                                    |                |                                | 3           | 2  | 0  |           | 1,616 |           | \$549,000  | \$339.02  | 89  | 89        |            | \$501,500  | \$306.18 | 96.43%  |
| 11                                                                                                                                                                                                     | Total Listings | Average for all:               | 3           | 2  | 0  |           | 1,623 |           | \$543,091  | \$329.13  | 146 | 150       |            | \$510,000  | \$314.02 | 95.62   |
|                                                                                                                                                                                                        |                | Median for all:                | 3           | 2  | 0  |           | 1,616 |           | \$545,000  | \$339.02  | 97  | 97        |            | \$501,500  | \$306.18 | 96.43   |
| Quick Statistics                                                                                                                                                                                       |                |                                | Min         |    |    | Max       |       | Avg       |            | Med       |     |           |            |            |          |         |
|                                                                                                                                                                                                        |                |                                | List Price  |    |    | \$425,000 |       | \$849,000 |            | \$543,091 |     | \$545,000 |            |            |          |         |
|                                                                                                                                                                                                        |                |                                | Sale Price  |    |    | \$465,000 |       | \$572,000 |            | \$510,000 |     | \$501,500 |            |            |          |         |
|                                                                                                                                                                                                        |                |                                | Sale / List |    |    | 85%       |       | 104%      |            | 96        |     | 96%       |            |            |          |         |